



*saint john's*  
PROGRAM FOR REAL CHANGE



## *Position Opportunity* **Chief Executive Officer**

The Board of Directors seeks a dynamic CEO who will lead with vision, compassion, and tenacity. The ideal candidate will execute the essential strategic and operational functions of a thriving nonprofit. Saint John's is particularly interested in recruiting a leader who can effectively balance innovation and growth, engage proficiently with both staff and the board, and build strong relationships with partners and donors.

### *Key Qualities*

[visionary] [empathetic] [collaborative] [financial acumen] [strategic]  
[innovative] [resilient] [community-focused] [inclusive] [communicative]

### **salary & benefits**

The position's starting salary range is \$215,000 - \$265,000. Benefits are excellent with medical insurance coverage, up to 6% retirement match, and generous PTO.

### **learn more & apply**

EMD Consulting Group is a proud partner in Saint John's search. We consult with nonprofits, helping them to build organizational strength.

We invite you to join us in a confidential conversation about this role so you can decide if Saint John's is a good match for you. Email us at [search@emdconsulting.com](mailto:search@emdconsulting.com) through mid-June.

**Saint John's Program for Real Change** is the Sacramento region's largest residential nonprofit dedicated to supporting women and children who are experiencing homelessness. Established in 1985 as a 30-day emergency shelter, Saint John's has since evolved into a comprehensive program. Our program includes housing, housing navigation, workforce education, job support, financial literacy, behavioral health services, substance use disorder counseling, and family support services including onsite childcare.

Saint John's provides a safe space for women and children to heal and develop the skills necessary to transform their lives. We accomplish this mission by holding to our vision to end the generational cycle of trauma and homelessness.

## The Red Door

The red door is a sign of hope, a beacon of help. For those aware of it, the red door is the entrance to a new and better world. And by its very nature, like any door, an individual must stand on one side or the other. Physically, you cannot be on both sides at the same time. A decision must be made to cross over. And once you do, the door opens, then closes behind you.



**We are committed to a community that embodies:**

### One Team

We recognize that our relationships with one another are vital to our mission. We rely on each other to get our work done.

### One Goal

Our vision is more than a goal, it is the purpose for the work we do each day.

### One Saint John's

We achieve our goals through collective impact.

### organizational highlights

- # staff: 90
- Budget: \$8.5 million of which approximately 60% comes from government funding, 30% from contributed revenue, and 10% from fees and social enterprise revenue.

### social enterprises

Our two social enterprises train and employ participants and help generate program revenue.

**Red Door Desserts:** Customers across the country indulge their sweet tooth with our cookies.

**Plates Catering:** We cater events in the greater Sacramento area, using the freshest local and seasonal ingredients in food made from scratch.

